



# Hitron Investor Conference

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TWSE Stock Code : 2419

November 22, 2024



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# Disclaimer

This presentation may contain forward-looking based on current assumption and forecasts made by Hitrontech management. Various known and unknown risk, uncertainties and other factors could lead to material differences between the actual future result, financial situation, development or performance of the company and the estimates given here.



# 2024 Q3 Finance Statement

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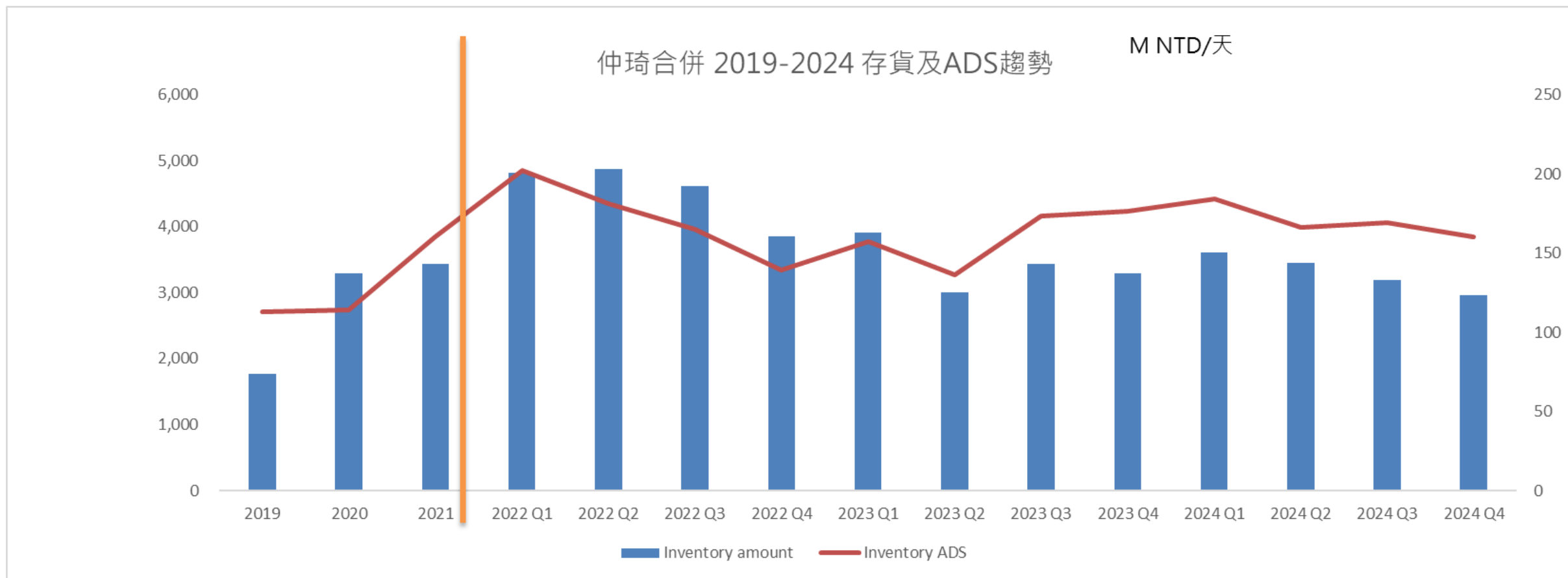
# 2024 Q3 Statements of Comprehensive Income

| NT Million                                  | 2024    |        | 2023    |        | Var.<br>% | 2024    |        | 2023    |        | Var.<br>% |
|---|---------|--------|---------|--------|-----------|---------|--------|---------|--------|-----------|
|   | Q2      | %      | Q2      | %      |           | H1      | %      | H1      | %      |           |
| Net Sales                                   | 1,960   | 100.0% | 1,579   | 100.0% | 24%       | 6,509   | 100.0% | 7,195   | 100.0% | -10%      |
| Cost of Goods Sold                          | (1,535) | -78.3% | (1,155) | -73.2% | 33%       | (5,236) | -80.4% | (5,750) | -79.9% | -9%       |
| Gross Profit                                | 425     | 21.7%  | 424     | 26.8%  | 200%      | 1,273   | 19.6%  | 1,446   | 20.1%  | 188%      |
| Operating Expense                           | (367)   | -18.7% | (430)   | -27.2% | -15%      | (1,123) | -17.3% | (1,292) | -18.0% | -13%      |
| Operating Profit                            | 58      | 2.9%   | (6)     | -0.4%  | -813%     | 150     | 2.3%   | 154     | 2.1%   | 198%      |
| Non-OP Gain or Loss                         | (12)    | -0.6%  | (17)    | -1.1%  | 27%       | (22)    | -0.3%  | (67)    | -0.9%  | -68%      |
| Net Income before Tax                       | 45      | 2.3%   | (23)    | -1.5%  | -294%     | 129     | 2.0%   | 87      | 1.2%   | 48%       |
| Income Tax                                  | (5)     | -0.2%  | 12      | 0.8%   | -138%     | (30)    | -0.5%  | 27      | 0.4%   | -209%     |
| Net Income after Tax                        | 40      | 2.1%   | (11)    | -0.7%  | -268%     | 99      | 1.5%   | 114     | 1.6%   | 187%      |
| Net Income Attributable to Owners of Parent | 8       | 0.4%   | (27)    | -1.7%  | -130%     | (13)    | -0.2%  | 38      | 0.5%   | -135%     |
| EPS (NT\$1)                                 | 0.03    |        | -0.09   |        | -130%     | -0.04   |        | 0.12    |        | -135%     |

# 2024 Balance Sheets

| NT Million                            | 2024/9/30     |               | 2023/12/31    |               | YoY         |            | 2023/9/30     |               | YoY          |            |
|---------------------------------------|---------------|---------------|---------------|---------------|-------------|------------|---------------|---------------|--------------|------------|
|                                       | AMT           | %             | AMT           | %             | AMT         | %          | AMT           | %             | AMT          | %          |
| Cash & Cash Equivalents               | 2,813         | 26.4%         | 2,001         | 19.0%         | 812         | 41%        | 2,447         | 22.8%         | 366          | 15%        |
| AR                                    | 1,554         | 14.6%         | 1,861         | 17.7%         | (306)       | -16%       | 1,310         | 12.2%         | 244          | 19%        |
| Inventory                             | 3,191         | 29.9%         | 3,291         | 31.3%         | (100)       | -3%        | 3,433         | 32.0%         | (242)        | -7%        |
| PP & E                                | 1,879         | 17.6%         | 2,123         | 20.2%         | (244)       | -12%       | 2,248         | 21.0%         | (369)        | -16%       |
| Other Assets                          | 1,232         | 11.4%         | 1,233         | 11.6%         | (1)         | 0%         | 1,282         | 12.0%         | (50)         | -4%        |
| <b>Total Assets</b>                   | <b>10,669</b> | <b>100.0%</b> | <b>10,509</b> | <b>100.0%</b> | <b>160</b>  | <b>2%</b>  | <b>10,720</b> | <b>100.0%</b> | <b>(51)</b>  | <b>0%</b>  |
| Current Liabilities                   | 3,516         | 33.0%         | 3,152         | 30.0%         | 364         | 12%        | 4,154         | 38.8%         | (639)        | -15%       |
| Other Liabilities                     | 947           | 8.9%          | 1,335         | 12.7%         | (388)       | -29%       | 601           | 5.6%          | 346          | 58%        |
| <b>Total Liabilities</b>              | <b>4,463</b>  | <b>41.8%</b>  | <b>4,487</b>  | <b>42.7%</b>  | <b>(24)</b> | <b>-1%</b> | <b>4,755</b>  | <b>44.4%</b>  | <b>(292)</b> | <b>-6%</b> |
| Common Stock                          | 3,213         | 30.1%         | 3,213         | 30.6%         | 0           | 0%         | 3,213         | 30.0%         | 0            | 0%         |
| Other Equity                          | 2,993         | 28.1%         | 2,809         | 26.7%         | 184         | 6.6%       | 2,752         | 25.7%         | 241          | 8.8%       |
| <b>Total Equity</b>                   | <b>6,206</b>  | <b>58.2%</b>  | <b>6,022</b>  | <b>57.3%</b>  | <b>184</b>  | <b>3%</b>  | <b>5,965</b>  | <b>55.6%</b>  | <b>241</b>   | <b>4%</b>  |
| <b>Total Liabilities &amp; Equity</b> | <b>10,669</b> | <b>100.0%</b> | <b>10,509</b> | <b>100.0%</b> | <b>160</b>  | <b>2%</b>  | <b>10,720</b> | <b>100.0%</b> | <b>(51)</b>  | <b>0%</b>  |

# Inventory down trend





# Operation Status & Stragety overview

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# Q & A



**Thank you.**

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